

HOW TO BECOME AN EL REGULAR MEMBER



**THE EUROPEAN
LOTTERIES**
FOR THE BENEFIT OF SOCIETY

WHAT IS EL

The European State Lotteries and Toto Association (European Lotteries or "EL") is the umbrella association of state owned and state controlled lottery operators in the European area. EL provides its Members with a platform for the exchange of best practices and education as well as advocates the interests of its Members to relevant (EU) stakeholders. The association has Regular Members (Lotteries) and Associate Members (Suppliers).

EL is governed by an Executive Committee (11 Members) and is managed by a Secretary General. EL has a (statutory) office in Lausanne (CH) and an office in Brussels (BE). The association operates under Swiss law.

WHAT IS AN EL REGULAR MEMBER

An EL Regular Member must conduct games of chance and/or skill such as Lotto, Toto, class lotteries, classic lotteries, sports betting, sports lotteries, instant games, and lotteries generally based upon a state issued lottery licence in a Members State of the Council of Europe. An EL Member must assure that its lottery-type games form the substantial part of the organisation's total gross revenue and that its net revenues for a substantial part are dedicated, by public decision, to good causes and/or the State exchequer. It is essential that Regular Members live up to the aims and lottery values of EL.

Regular Members have full voting rights in the association and are allowed to participate fully in all activities of the association.

ANNUAL MEMBERSHIP FEE

Provisional Members will be invoiced – as soon as the Executive Committee approves their application – on a pro rata basis for the current year. EL Regular Members receive their membership fee invoice at the beginning of each year, which must be paid at the latest the week before the meeting of the General Assembly of the year in question.

The current fee structure is based on the lottery's annual turnover in Euros. Membership fees are payable in Swiss Francs (payments in other currencies will be subject to a case-by-case basis decision).

TURNOVER	Fee
Up to 49.9 million €	10,000 CHF
From 50 to 154.9 million €	12,000 CHF
From 155 to 299.9 million €	15,000 CHF
From 300 to 599.9 million €	20,000 CHF
From 600 to 999.9 million €	25,000 CHF
From 1 billion to 1.49 billion €	40,000 CHF
From 1.5 to 2.9 billion €	65,000 CHF
From 3 to 4.9 billion €	85,000 CHF
From 5 billion € upwards	115,000 CHF

30 % DISCOUNT FOR NON-EU MEMBERS WITH A MINIMUM FEE OF CHF 10'000



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WHAT ARE THE BENEFITS OF BECOMING AN EL REGULAR MEMBER

- Participation in different events organised by the association, such as:
 - EL Congress & Industry Days
 - Seminars, workshops and trainings on sector relevant themes
 - EL Corporate University education programme
- Up-to-date information made available on relevant issues
- EL Regular Members' interests are advocated at EU level and to other relevant stakeholders
- Opportunity to actively participate in the work of EL (via the EL working groups)
- Access to networking activities
- Exclusive access to the EL INFO HUB (EL Knowledge Sharing platform)
- Best practice standards/codes on Responsible Gaming, CSR, Sports Betting and Security
- EL Regular & Associate Members' directories
- Online EL Magazine, published 3 times/year

HOW TO BECOME AN EL REGULAR MEMBER – STEP BY STEP

The EL Regular Membership is subject to the EL Executive Committee's provisional decision. Further to this decision, the final approval is made by the next General Assembly. Pending this final approval and when not (directly) declined by the Executive Committee, the provisional Regular Members can already benefit from full membership rights (without the voting rights).

There are 4 formal steps in the application process:

- 1 Gather the necessary documents
 - EL REGULAR MEMBERSHIP application form fully completed
 - State-issued document indicating the directive or authorisation for the provision of lottery games in pursuance of which the applicant operates
 - Applicant's statutes (by-laws or regulations)
 - Applicant's most recent financial report
 - Statement that all 3 attachments above-mentioned are true copies of the documents in force.

- 2 Send all five documents to the EL Secretary General via info@european-lotteries.org
- 3 Provisional decision by the EL Executive Committee, after review of the application
- 4 Approval of the provisional decision by the EL General Assembly.

MORE INFORMATION

If you have any question or require more information about the Regular Membership, do not hesitate to contact directly info@european-lotteries.org, or visit the association's website – www.european-lotteries.org.